

## Architectural Sales Representative

Location: NY, NY

One of the nation's most preferred sources of building stone has an excellent career opportunity for an established Representative. For over 150 years, this corporation has enjoyed success as one of the only fully integrated suppliers of raw block, slab and finished dimensional stone to meet the custom requests of architects, fabricators and distributors.

From Architectural, Design and Engineering firms, the company influences large-scale projects in the use of dimensional stone veneer, standardized stone products and landscape products used in commercial and institutional projects.

The company is extending an attractive job offer, visibility and advancement opportunity to a qualified Representative who has experience, connections and a reputation with architects and designers in Boston, New York City, Philadelphia or Washington DC. We seek a professional with industry presence and the ability to secure accounts in the commercial and institutional building design arena. The candidate must have 5-7 years direct experience representing high-density building products to the A&D community in the Northeast; success in getting products specified in both commercial and institutional markets; and knowledge of the science of building materials for interior, structural and facade applications. An impressive book of business will reflect the candidate's relationship with architects and their ability to bid, win and serve clients in the proposal/to-be-built stages. AIA CEU presentation experience a must. A bachelors in architecture a plus.

This is an immediate opening. The compensation package and advancement potential are impressive.

Please send your resume to: [stacey@saygroup.net](mailto:stacey@saygroup.net)  
EOE M/F/D/V